LEISURE

CAPITAL MANAGEMENT

Invest wisely.
Live abundantly.
Give purposefully.

At Leisure Capital Management, our focus is 100% on growing your wealth so you have the freedom to live the life you choose with the confidence of financial security.

From the beginning

When we opened the doors to Leisure Capital Management back in 2002, our mission was clear: to grow and protect our clients' assets by **working in their best interest**. Maintaining their financial strength and stability was the ultimate goal.

Investors to the core, we wanted to make decisions that we felt confident would help protect the nest eggs of our clients. To achieve that goal, we decided to take **a different approach to investing**, focusing on high-quality stocks and bonds and setting realistic expectations with our clients. Because each client understood that every decision we made was aimed at growing and protecting their wealth, they had complete trust in our approach.

Over the years, Leisure Capital Management has evolved in many ways. Our assets under management have grown thanks to our personally managed portfolios and our dedicated clients. We've added to our team to support the investment and marketing sides of the business and to excel in every detail of client service. And as our family of clients has expanded and become more diverse, we have evolved our portfolios to match their changing needs. We continue to refine our investment strategy not in anticipation of the next economic recession or market boon, but in anticipation of each client's personal and financial needs over the long-term.

While change is inevitable, how we serve our clients remains constant. At Leisure Capital Management, every member of our team is committed to doing everything in our power to grow and protect your assets so you can breathe easy, no matter what the future holds. We look forward to welcoming you to the Leisure family!

Marr Leisure

Marr Leisure
Principal & President

We are focused on one thing: you

Leisure Capital Management bears the name of our founder, Marr Leisure, but the name also reflects our goal of helping every client live an abundant life that is rich in leisure. Toward that goal, our team of specialists works in concert to provide the investment management and charitable and gift planning services to help you **invest wisely, live abundantly, and give purposefully.**

- ***We work with wealthy families*** *to help build enduring legacies.*
- ***We serve family foundations*** *to expand their philanthropic reach.*
- ***We assist people facing life transitions*** *to navigate the complexities that accompany change.*

Working with a fee-only fiduciary firm gives you the confidence that every recommendation and every decision is being made in your best interest—only. Our singular source of revenue is from our clients based on their assets under our management (AUM). We receive no commissions or other perks when investing your assets in a particular fund, stock, or ETF. As a fiduciary, we are legally bound to act ethically in your best interest, so every decision we make is based on one thing: You.

Creating multi-generational wealth

Our focus is 100% on growing your wealth so you have the freedom to live the life you choose with the confidence of **financial security**. We thoughtfully manage your portfolio with personal care using a disciplined, holistic, and tax-aware approach to investing.

Creating multi-generational wealth requires a unique strategy that is built to prudently grow your assets over time and actively preserve your portfolio. Using the power of **conservative, active management,** we combine proven economic principles, decades of investment experience, and a passion for the capital markets to create a personalized, tax-advantaged portfolio to address your short- and long-term goals. To preserve your wealth and maintain your legacy for generations, we work with you to build purposeful relationships with your adult children and grandchildren.

Your experienced investment committee

All investment decisions are made by the Leisure Capital Investment Committee. Currently, our committee includes six members, three of which hold the **Chartered Financial Analyst (CFA)** designation. The committee meets weekly to discuss current markets, economics, strategies, asset allocation, and potential adjustments so that our portfolios remain current with the ever-changing financial landscape.

Our committee has over 100 years of combined experience.

Marr Leisure

Gideon Bernstein, CFA, CAP®

Raymond Robinson, CFA

John Schaus

Patrick Maxwell, CFA, CAIA, CSRIC®

Avery Wenck, CFP®

Eric Shute

Investment portfolio snapshot

Because the global markets are dynamic, our portfolio changes to address changing market and economic conditions. Even so, a quick look at our current portfolio helps to illustrate our investment philosophy and how it works to help grow and preserve your assets over the long term.

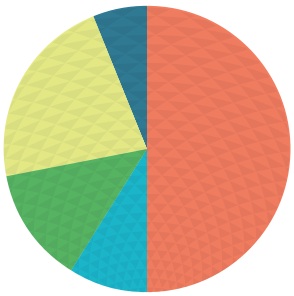
Assets Under Management | 3/31/2024

Growth	$321,603,885	44.6%
Income	$286,925,418	39.8%
Multi-Strategy	$81,387,165	11.3%
Cash & Other	$31,347,841	4.4%
TOTAL ASSETS	**$ 721,264,309**	**100%**

Taxable Bond Strategy

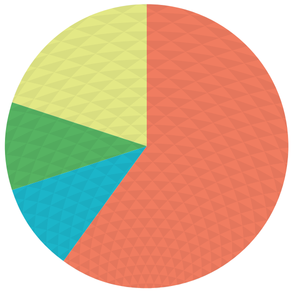
- Taxable Bonds | 45%
- Short Duration Funds | 10%
- High Yield Funds | 10%
- Global Bond Funds | 5%
- Mortgage-Backed Funds | 14%
- Long Duration Funds | 6%
- Diversified Income Funds | 10%

Growth Allocation



- U.S. Large Cap | 50%
- U.S. Mid Cap | 9%
- U.S. Small Cap | 13%
- International Large Cap | 22%
- International Small Cap | 6%

Multi-Strategy



- Multi-Manager | 60%
- Risk Parity | 10%
- Global Macro | 10%
- Managed Futures | 20%

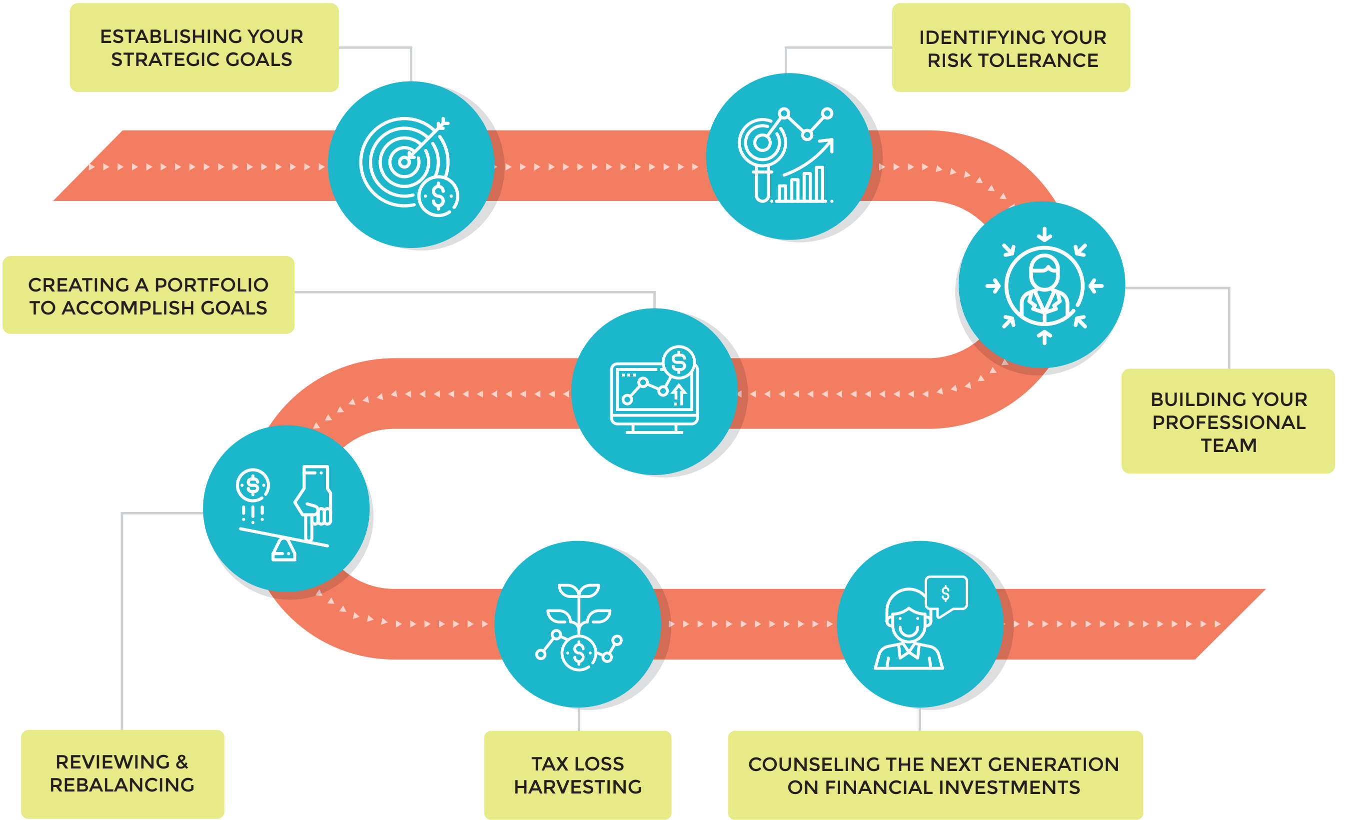
By its nature, investing is not free of risk. That said, we work with each client individually to assess your comfort with market risk and then invest your capital in a way that balances your personal risk tolerance with your financial goals. And because your assets are held at highly reputable custodians like **Charles Schwab**, you can invest with confidence that your money is as safe as it can be.

A precise process built around you

While some firms may be satisfied with a one-size-fits-all approach, we know from experience that meeting the higher expectations of affluent investors like you requires more.

- **More choice** with the ability to customize your portfolio with individual stocks and bonds, mutual funds, and ETFs that complement a sleeve of highly liquid alternative investment solutions.
- **More precision** to be sure your portfolio is designed to meet your specific needs and address your short- and long-term financial goals.
- **More personalized attention** to be sure we are always in touch with you and your changing goals today, tomorrow, and for generations to come.

We begin that journey with our **proven process** that is designed to help us uncover opportunities and challenges, and then build a portfolio to meet your specific needs. Of course, experience and intuition play an important role in achieving optimal outcomes, but these precise, time-tested steps serve as the foundation of what we hope will be a lifetime of working together.



Our dedicated team is here—for you

At Leisure Capital Management, our team includes trained and licensed professionals that specialize in investment management. And while our credentials may be impressive, what we believe matters even more is the level of knowledge and insight that comes with our personal and business experience. Our diverse backgrounds and hands-on experience are vital to helping affluent investors like you to **invest wisely, live abundantly, and give purposefully.**

Call us anytime at 714-384-4050 for a real conversation—we always have time for you!

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